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INVESTMENT BANKING PROGRAM

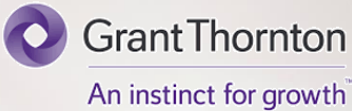
- ★ Live Online Lectures
- ★ Learn from Investment Bankers
- ★ Free Refresher Sessions for 1 year
- ★ Doubt Solving | Direct Connectivity

*Financial Modeling | Valuation | LBO | Power BI | Merger Modeling |
Report Writing | Mock Interviews | Start-up Valuation |
Advanced Valuation | Venture Capital Funding Techniques*

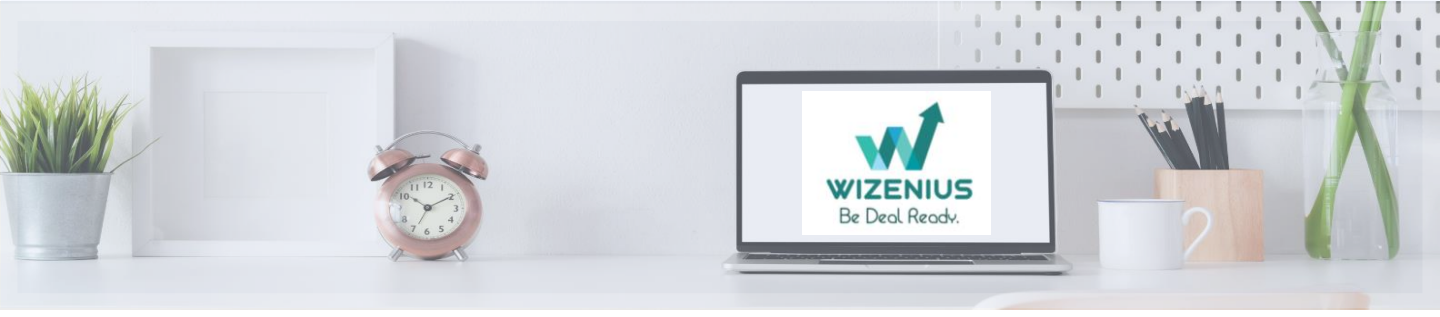


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Our participants have been selected at/received calls from/are working at



We Make You Deal Ready...



Select Success Stories



Rohit Rathi
Selected At



Investment Banking
Division

*"I did a training program of Investment Banking at Wizenius which had equipped me with all the skills that are necessary to get into Investment Banking. The practicality of the program and the tasks involved really made the program amazing. I think most programs outside focus theories, but this program focused more on making models practically and was more action-driven. After having those pre-requisites that are required to get into IB, I had received calls from **Citi, SBI Capital markets, Incred Capital, Ambit Capital, O3 capital, Singhi Advisors, Apollo Global, PWC, Deloitte etc.(IB domain) and HSBC, Morgan Stanley, Sicomoro, EY, Mckinsey & Co etc.(Non IB domain)**"*



Sudhanshu Kaushik
Selected At



Investment Banking

"Thank You So much Wizenius, with your help I got a senior associate position in investment banking with Genpact. Thank you for putting so much effort in inculcating that professional behavior to get in this industry. You helped me with : Investment Banking industry knowledge, deal wise knowledge and skills(LBO, MBO, Mergers and Acquisitions), helping when I was stuck in the practical applications of those skills."

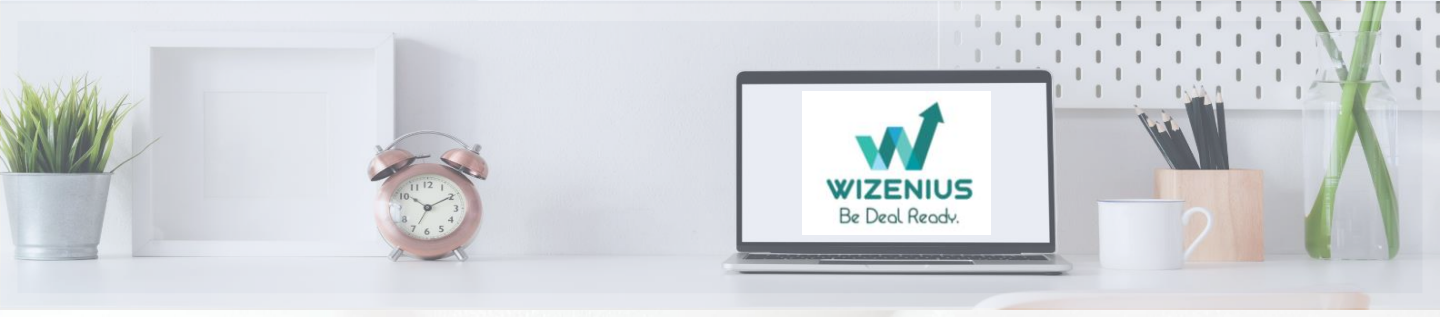


Vivek Shelke
Selected At



Corporate Finance &
Treasury

"At Wizenius, I gained knowledge about Financial Modeling skills, Corporate Finance concepts, Valuation methodologies etc. Their Investment Banking program also supported me with CV & interview preparations and with the constant guidance of my mentor, I was able to choose what is the best for me in accordance with my skills and professional goals."



Select Success Stories



Shlok Sanghi
Selected At



I am grateful to be associated with this learning institute. The format and style of teaching of Pratik Sir is amazing. This course goes into the core of investment banking and teaches the practices that are practically followed in the investment banks in addition to clearing theoretical concepts”



Supriya Singh
Selected At



The mentorship and knowledge that I got from Wizenius helped me in getting offer letters from ICICI Bank and Crisil limited.

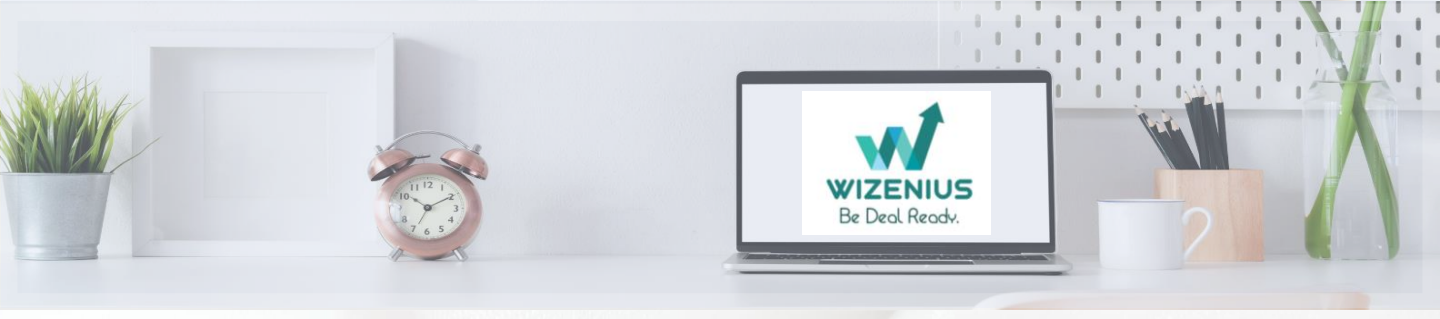
Wizenius helped me not only learn IB skills but also implement it in practical world. Our Mentor helped me in resume making and mentored me for every interview that I have given.



Amogh Kokate
Selected At

“The IB course helped me to learn everything about Investment Banking from scratch. It was delivered in a way that was live, engaging , memorable, clear and concise. The best part was Pratik Sir, explaining all concept such as Merger modeling, LBOs and marketing material preparation with examples. I could crack interviews with EY, Wipro, CRISIL and M&G. Thanks a lot Wizenius.”





Curriculum

IB Catalyst Program

Module	Topic
1	IB Overview + Excel for IB
2	Financial Model
3	Valuation
4	Merger Modeling
5	LBO Modeling
6	Report Writing
7	Power BI
8	Mock Interview

Advanced Valuation

Module	Topic
9	Brand Valuation Methods
10	Operating Lease Concepts and Modeling
11	R&D Concepts and Valuation Modeling

Start-up Valuation & Venture Capital Funding

Module	Topic
1	Venture Capital Overview - VC Valuation Method
2	Start-up Valuation Modeling
3	Capitalization Table



Live workshops by investment bankers providing you hands-on training on key IB products



Get trained on investment banking related key concepts



Become proficient in creating dynamic financial models implemented across spectrum of deals in IB



Live one-to-one mock interviews with investment bankers helping you to make the final cut into IB

IB Catalyst Program

Module 1

⌚ 5 hours



IB Overview

- Role of an investment banker | Job Opportunities in IB | How to make it into IB | Overview of key IB products | Types of IB firms | Role of Financial Modeling and writing skills



Excel for IB

- Creating Scenarios in a model using OFFSET, Data Validation, Macros, Choose functions | Pivot Tables | Slicers | Index Match | SUMIFS | COUNTIFS | AVERAGEIFS | Named Range | LOOKUPS | Sumproduct

Module 2

⌚ 10 hours



Financial Model

- Case Study of a Technology Company
- Scenario Driven Model | Assumptions Sheet | Revenue Drivers | Cost Drivers | Creating Automated Debt Schedules | Dynamic Cash Sweep | Creating P&L, BS & CF Forecasts | Valuation | Sensitivity Analysis

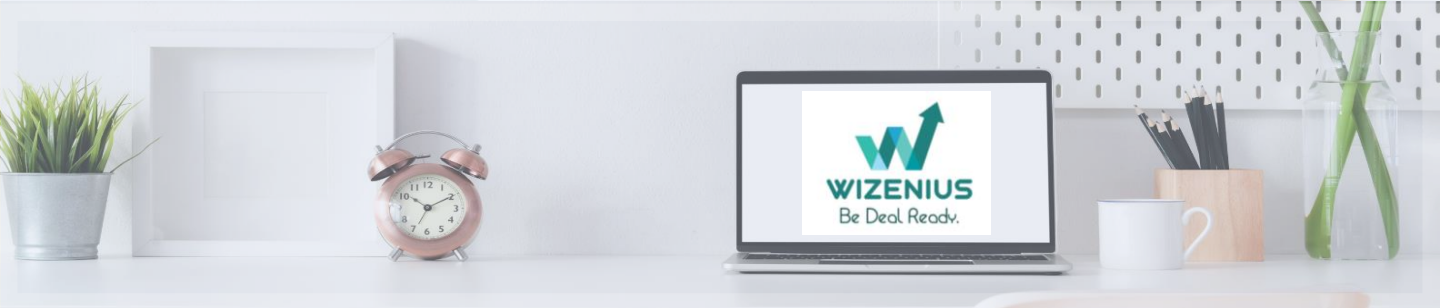
Module 3

⌚ 5 hours



Valuation

- Case Study of a Takeover Scenario
- Discussion on nature of transactions and forms of payment | Comparable Company Valuation | Regression Analysis | Precedent Transactions Method | DCF | Creating Football Field Chart



Module 4

⌚ 5 hours



Merger Modeling

- Case Study covering Merger modeling
- Creating Proforma Statements | NAV | Goodwill Calculations | Deal Structuring | Ownership Dilution Analysis | Calculation of Proforma EPS | EPS Accretion/Dilution Analysis

Module 5

⌚ 15 hours



LBO Modeling

- Case Study of an LBO Transaction
- Creating a dynamic model with different financing structures | Assumptions - Drivers | Dynamic debt schedule | Cash Sweep Toggle | Debt Infusion | Equity Infusion | Creating Proforma IS, BS and CF Statements | Forecasts | Credit Statistics | IRR and Cash Returns Analysis | Scenario Manager

Module 6

⌚ 4 hours



Report Writing

- Introduction of a Confidential Information Memorandum | Creating Company Profile | Creating sector analysis | Research Tips and Tricks | Creating formatted backups | Formatting best practices | Key Sources - Hacks | Self Quality checks

Module 7

⌚ 4 hours



Power BI

- Data Management and Charting using Power BI
- Visualizations, Regression Charts, Data Transformation, Decomposition tree analysis
- Creating Dashboards, Slicers, Maps using Power BI



Module 8 - As per appointment

⌚ 1-2 hours



Mock Interview

- Best Practices for an IB resume | Sample Template | Mock Interview (Live) | Feedback on Interview

Advanced Valuation

Module 9

⌚ 4 hours



Brand Valuation

- Case Study of a Beverage Company
- Brand Valuation techniques like -> Operating Margin Method | Return on Capital Method | Excess Returns Modeling method 1 | Excess Returns Modeling method 2

Module 10

⌚ 4 hours



Operating Lease

- Case Study of a Retail Chain Player
- Operating lease concepts | Calculation of lease commitment life | Adjustments to Debt, operating income | Triangulation of ROC, Reinvestment Rate and Growth | Laying a 2 stage DCF model with operating lease adjustments

Module 11

⌚ 4 hours



R&D Concepts

- Case Study of a Pharmaceuticals Company
- R&D concepts – Expensing v/s Capitalizing | Valuation of Research Asset and amortization | Tax Benefit due to R&D | Adjustments to Operating Income, Capex, Depreciation | Adjusted Reinvestment Rate | Modeling R&D into a 2 stage DCF model



Start-up Valuation & Venture Capital Funding

Module 1

⌚ 4 hours



Venture Capital

- Introduction to Venture Capital Funding
- Through the Cycle Funding analysis of the start-up - Seed stage through IPO stage
- Pre-Money & Post- Money Valuations
- Start-up Valuation Model – Venture Capital Method

Module 2

⌚ 6 hours



Start-up Valuations

- Start-up Valuation Model using Going Concern Method, Adjusted Method for Survival
- Ownership Dilution Analysis
- Estimating Beta - Total Beta, Unlevered Beta Calculations
- Adjusted DCF with adjusted Reinvestments and Terminal Value Estimation
- Through the Cycle Funding analysis

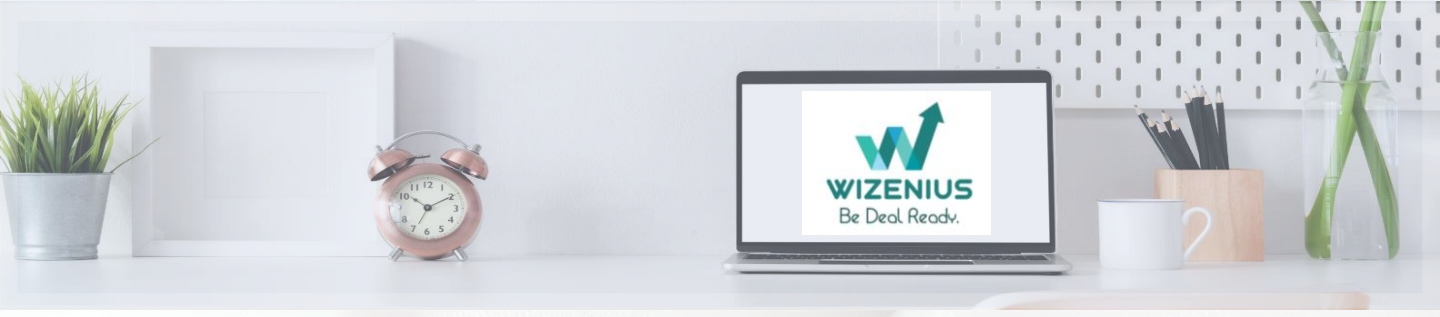
Module 3

⌚ 5 hours



Capitalization Table

- Introduction to Capitalization Table
- Understanding - Series A, B, C funding analysis
- Building a Capitalization Table with equity infusion case study
- Pre-emptive Rights (Rights issue) and related calculations of anti-dilution techniques



Fees Structure - Bundles

IB Catalyst Program - Basic

Topic	Domestic Participant ¹	International Participant ¹
Modules 1-8	INR 19,999	USD 260

IB Catalyst Program - Gold

Topic	Domestic Participant ¹	International Participant ¹
Modules 1-8 + Advanced Valuation (Any 2 modules)	INR 25,999	USD 400

IB Catalyst Program - Platinum


Topic	Domestic Participant ¹	International Participant ¹
Modules 1-11 (All Modules)	INR 29,999	USD 470

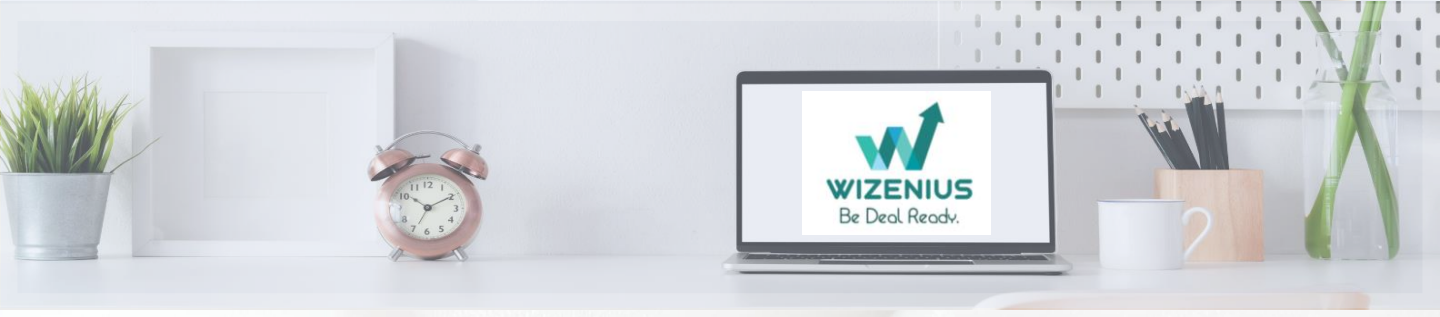
Additional Bonuses (available only with bundles)

B O N U S	Free Mock Interview	<ul style="list-style-type: none"> Best Practices for an IB resume Sample Template Mock Interview (Live) Feedback on Interview
	Free Consulting	<ul style="list-style-type: none"> Direct connectivity for counselling/doubt solving/guidance with faculty for 1 month after the completion of course without any additional cost upon a prior appointment
	Free Refresher Sessions	<ul style="list-style-type: none"> Participant can attend refresher lectures for one year after the date of registration without any additional cost

Note: 1. Domestic Participant refers to participants within India, International Participant refers to participants outside India. 2. No refunds policy

Contact us: talk2wizenius@gmail.com; +91-9372443303

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Fees Structure – Standalone Modules

IB Catalyst Program


Module	Topic	Domestic Participant ¹	International Participant ¹
1	IB Overview + Excel for IB	INR 1,800	USD 30
2	Financial Model	INR 3,500	USD 60
3	Valuation	INR 2,500	USD 40
4	Merger Modeling	INR 2,000	USD 35
5	LBO Modeling	INR 4,800	USD 80
6	Report Writing	INR 1,800	USD 25
7	Power BI	INR 1,800	USD 30
8	Mock Interview	INR 1,800	USD 30

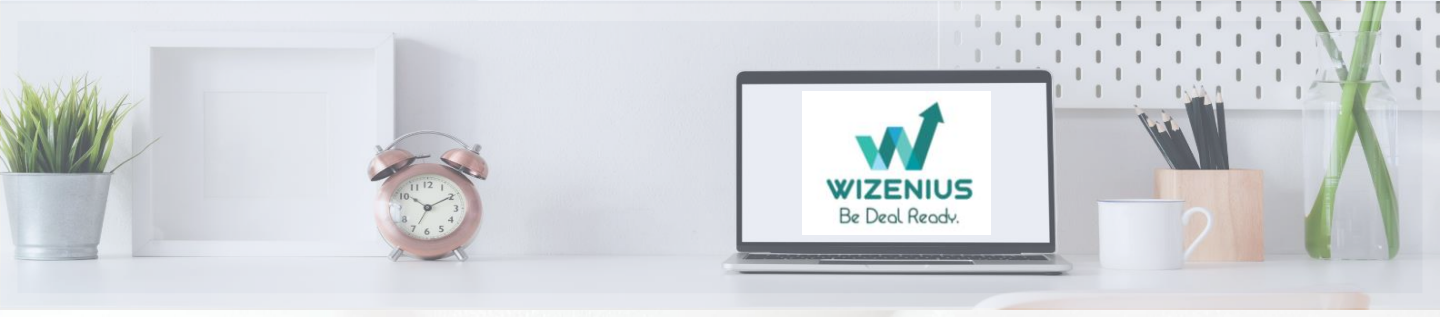
Advanced Valuation

Module	Topic	Domestic Participant ¹	International Participant ¹
9	Brand Valuation	INR 4,500	USD 75
10	Operating Lease	INR 4,500	USD 75
11	R&D Concepts	INR 4,500	USD 75

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Fees Structure – Add Ons

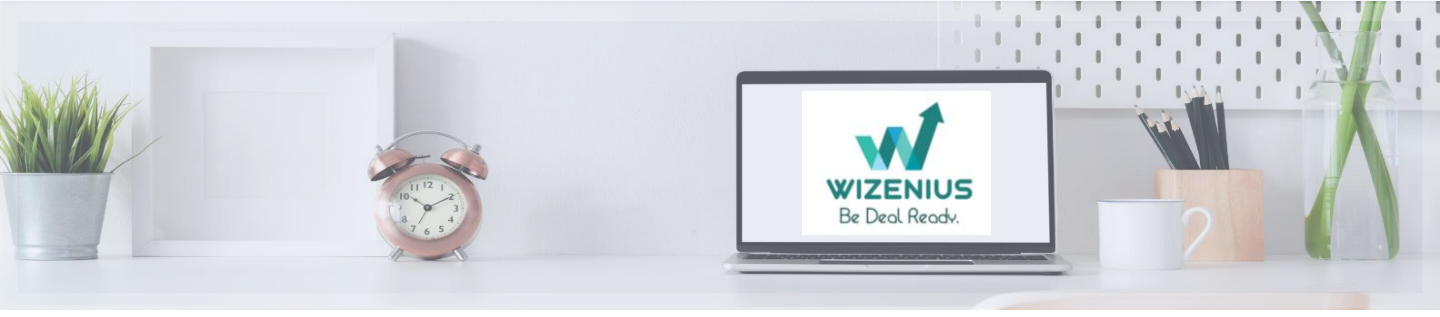
Startup Valuation & Venture Capital Funding

Topic	Domestic Participant ¹	International Participant ¹
Modules 1-3	INR 7,999	USD 120

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Feedbacks



Aarzo Khandelwal
Investment Banking Analyst
at Citi

Pratik Sir brings all his skills and abilities to the table as a teacher. He is very goal-oriented, which inspired all the students that applied for his Investment Banking Course to try the best always.

He is the guy to go to when you need help with Financial modeling. The other characteristics that makes him a great senior are his analytical capacity and kindness.

He knows how to bring the best out of each person and is an outstanding mentor.



Haris Nimba
Investment Analyst working
at Fin-Ex.

Attended their valuation workshop which took me through a case study example of how to value a target company for acquisition purposes. 3 different valuation methods and how to model fully on excel. Would thoroughly recommend to anyone!!



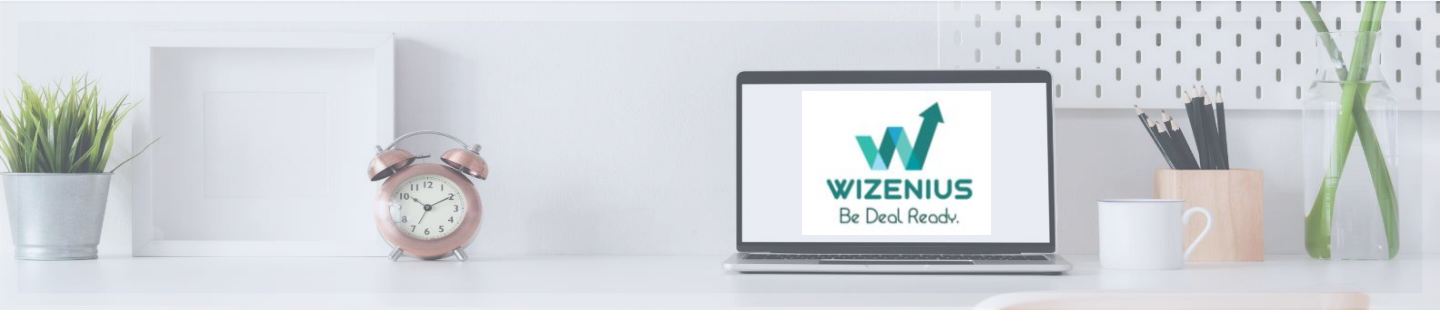
Arun Duvaka

I Have learned financial modeling, corporate finance from Pratik sir...
He is VERY PASSIONATE about teaching and the kind of energy and enthusiasm sir brings while teaching is absolutely awesome...
Sir has good understanding of the financial concepts, number crunching etc...He can explain complex financial concepts in a very simplified manner...
If you are young learner, looking to make a career in financial services industry, I highly recommend to learn the concepts from Pratik sir...



Supriya Singh
PGDM (Finance) N.L.Dalmia
Institute of Management
Studies

The workshops conducted by Wizenius are very insightful, concepts are explained in very simple manner and all the doubts are cleared .



Feedbacks



Vallabh Hayatnagarkar
Deputy Manager Wealth
Management at ICICI Bank

Pratik is first of all a great mentor. He has the in-depth knowledge about Investment Banking. He is perfect person to guide you about financial modeling and financial analysis.

He is enriched with the experience in Corporate finance, Valuation, Mergers & Acquisition, Private Equity and corporate advisory.

Pratik has the ability of team management, explaining the concepts in easier way and a great analytics. He is very kind in nature and he encourages his students always for the best.



Jahnavi Raval
CA Finalist | Group 2 Cleared

Pratik Sir has been an amazing mentor. His teaching gave me an absolute clarity about the concepts of valuation and financial modeling. His tips and recommendations have helped me alot to gain more knowledge about Investment Banking.

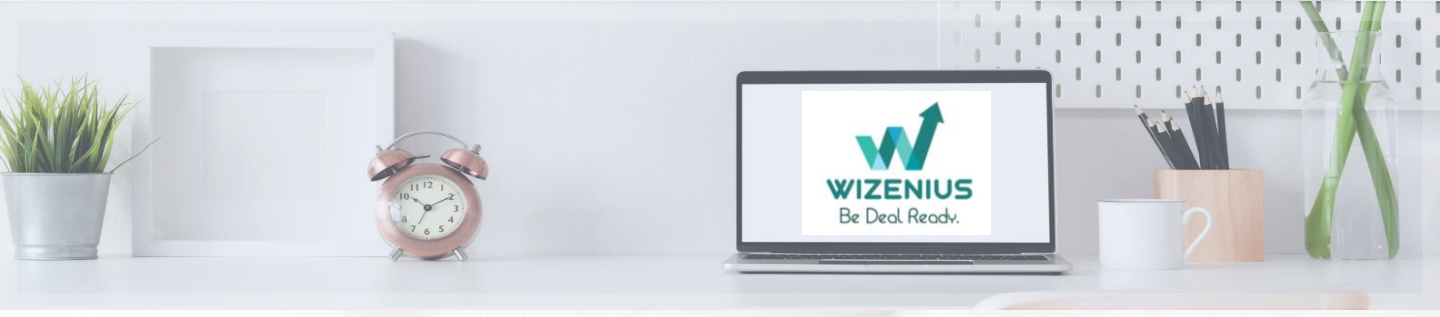
To have a mentor who is always open to help anytime is a big thing. I remember the first call where I asked him about his working hours and he said that he's almost available for 24hrs and I asked him why is that so, this is what he said " Mere liye baas 15 minutes ka sawal hei but mere student k liye vo life changing ho sakta hei (It might take 15 mins of time which could be life changing for my student) " This was something which showed his passion towards teaching . I am glad that I could take classes from you. Thank You Partik Sir !



Sarthak Garg
Investment Banking at Anand Rathi IB

Pratik, really helped me lay the foundation in finance for my current job in IB. As my initial background is in engineering, and with no prior knowledge, he made sure to deliver the nuts and bolts I required for my job which I can use from Day 1. I am writing in enthusiastic support of his Wizenius's IB course. Pratik's knowledge of the intricacies of how the atmosphere works was unrivaled in his course. With his unparalleled knowledge and thirst to learn more and most importantly distill the same in bite sized modules is immensely helpful for anyone who is looking to venture out in this field.

Thanks for being there when I needed you the most !



About Us



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About Us

We teach investment banking!

Live virtual workshops by investment bankers providing you hands-on training on pitch books, business valuation methods, deal structuring, financial modeling, LBO analysis and modeling, M&A, PE and various other key skill sets needed in investment banking. Our expert trainers have worked in the investment banking domain across various global bulge bracket and boutique investment banks. The training material has been carefully handcrafted to ensure you get thorough training to make it big in the investment banking world.

What can you expect from us?

Live and interactive discussions with investment banking professionals who will not only teach you the tricks and tips of the game but also help you learn from their rich experience in the deal making process. We bring to you webinars covering topics like advanced excel, financial modeling, pitch book/ information memorandum preparation, cash flow analysis, LBOs, PE structure and deal making, intrinsic and relative valuation techniques, M&A modeling, accretion/dilution analysis and many more financial topics.